

"STRAIT TALK"

The Strait & Lamp Group

STRAIT & LAMP LUMBER & LUMBERCRAFT LINWORTH LUMBER
S&L CONTRACTING - FIFTH AVENUE LUMBER - DUBLIN MILLWORK

November, 2011

PROUDLY SERVING THE CENTRAL OHIO AREA SINCE 1916



Betley Vistain Builders

Betley Vistain Builders was established in 1991 by the three principals, Walt Betley, Shirley Hangen, and Jeff Vistain. The company specializes in high-end custom homes and remodeling. Their work encompasses all architectural styles including rustic (timber frame), traditional, contemporary and everything in between. While they initially focus on complete homes, they also perform remodeling of any scale and particularly enjoy unique and challenging projects. The company also emphasizes the team approach to building using only tested and reputable contractors and suppliers to produce the highly detailed projects that their clients desire.

Presenting

*The Strait
& Lamp
Group*

*Featured
Builder
Of the Month*

STRAIT AND LAMP SALES PERSONNEL

Strait and Lamp Lumber: 740-928-4501

Raleigh Strait 614-271-1804
Steve Lantz 740-404-0652
Chris Smart 740-404-0855

Fifth Ave. Lumber: 614-294-4623

Vern Tigges 614-679-2716
Jake Menzie 614-206-9431
Dennis Dildine 614-206-6523
Jim Cady 614-554-3443
Chuck Dearth 614-679-2471
Tim Debus 614-402-9597
David White 614-554-7079

Linworth Lumber: 614-885-9543

John Sobolewski 614-554-3444
Steve Arnold 614-554-1151
Mark Thompson 614-419-5555

Ray Stickel 614-885-9543
Tom Schaller 614-205-9737

Lumbercraft: 614-833-6655

Bob Stelzer 614-348-6718

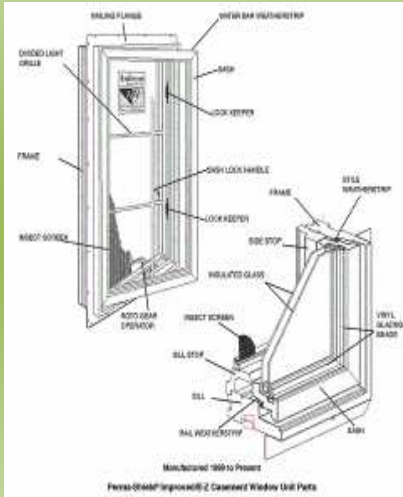
Dublin Millwork 614-889-7776

Dan Strait 614-371-1108
Bill Paul 740-404-0249
Charles Lee 614-206-2184

Web Site: www.straitandlamp.com

FEATURED PRODUCT OF THE MONTH

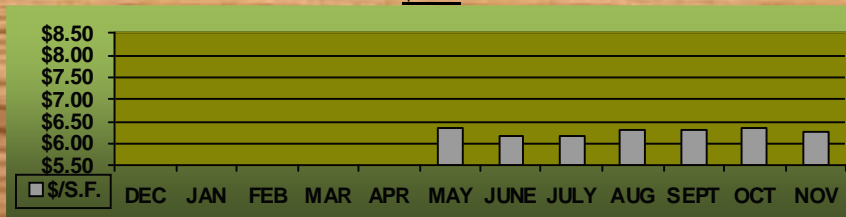
Andersen Dealer Service Network



When you buy your windows from us, you are buying from a company that is part of the Andersen Dealer Service Network. What that means to you is that when your obligation to your customer runs out, they have a place to go to get their service needs attended to. If they call Andersen directly they will contact us. We then start the process that measures the time it takes to address how long it takes for us to respond back to the customer that we have been notified. We have to assess what the problem is and if parts are needed or if this can be fixed without parts. If parts are needed we have to order them and they have to arrive by a certain time so we can get the service finished. All of the things happen in a prescribed amount of time and we get graded for our overall service by the customer. Minimums have to be met to continue in the program, and we exceed the minimums to the highest level.

PRICE PER SQUARE FOOT / ROUGH-LUMBER

This graph should be used as a **GUIDELINE ONLY!**
(Based on a typical 2-story w/2 car garage & covered stoop) Nov 2011
\$6.27



TYPICAL **RANCH** ROUGH LUMBER / APPROXIMATELY **\$7.05 PER SQ.**

EMPLOYEE OF THE MONTH



Kevin Smith

Kevin started at Dublin Millwork in 1995 under OWE (Occupational Work Experience) while attending Dublin High School. Through the years Kevin has become the "jack of all trades" and moulder shop foreman. Kevin can set up every machine in the mill, grind knives to match most any profile, and fix most anything. Kevin is the proud father of a 5yr old daughter, a car body expert, avid hunter, and fisherman. Kevin is just one of the reasons we have the best molding and millwork shop in Central Ohio!

The Strait and Lamp Group has always believed we have more responsibility to the community than just making a profit. These times have made this more challenging than ever, with requests for help far exceeding our ability to help. This year we have decided to act in conjunction with several other companies and the BIA of Central Ohio, to be drop centers for the Mid Ohio Food Bank. We are collecting dry goods, canned goods and personal care or hygiene products through December 2nd. Mid Ohio Food Bank has provided over 40 million pounds of food in our area in the past twelve months. This amounts to over 51,000 meals a day, of which 35% goes to feed hungry children and 14% to hungry senior citizens.



Truck Load Schedule

ORDER BY	SHIP / WEEK
11/17	12/5
11/23	12/12
12/1	12/27

"Let us remember that, as much as has been given us, much will be expected of us, and that the true homage comes from the heart as well as the lips, and shows itself in deeds" – Theodore Roosevelt